

**CHAUTAUQUA OPPORTUNITIES
FOR DEVELOPMENT, INC.**

**FINANCIAL STATEMENTS AND
SUPPLEMENTARY INFORMATION**

**FOR THE YEARS ENDED
OCTOBER 31, 2019 AND 2018**

CHAUTAUQUA OPPORTUNITIES FOR DEVELOPMENT, INC.

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INDEPENDENT AUDITORS' REPORT

To the Board of Directors
Chautauqua Opportunities for Development, Inc.
Dunkirk, New York

We have audited the accompanying financial statements of Chautauqua Opportunities for Development, Inc. (a nonprofit organization), which comprise the statements of financial position as of October 31, 2019 and 2018, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of the financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Chautauqua Opportunities for Development, Inc. as of October 31, 2019 and 2018, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Other Matter

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The schedules of activities by loan fund - unrestricted and temporarily restricted for the year ended October 31, 2019, are presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Saxton, Kocur and Associates, LLP

Saxton, Kocur and Associates, LLP
March 6, 2020

CHAUTAUQUA OPPORTUNITIES FOR DEVELOPMENT, INC.
STATEMENTS OF FINANCIAL POSITION
OCTOBER 31, 2019 AND 2018 (AS RESTATED)

ASSETS

	2019	2018
CURRENT ASSETS		
Cash and cash equivalents	\$ 286,521	\$ 185,948
Grant receivable - ESDC	7,957	12,093
Prepaid insurance	3,533	-
Current portion of loans receivable (Note 2)	39,005	58,441
Total current assets	337,016	256,482
 LOANS RECEIVABLE, net of current portion and allowance for uncollectible loans of \$22,000 at both October 31, 2019 and 2018 (Note 2)	47,965	105,248
 OTHER ASSETS		
Restricted cash - loan loss reserves (Note 4)	46,000	46,000
 TOTAL ASSETS	\$ 430,981	\$ 407,730

LIABILITIES AND NET ASSETS

CURRENT LIABILITIES		
Accounts payable	\$ 37	\$ -
Due to Chautauqua Opportunities, Inc.	16,647	10,911
CDBG program income repayment (Note 2)	-	28,794
Total current liabilities	16,684	39,705
 OTHER LIABILITIES		
Loan loss reserves (Note 4)	46,000	46,000
Refundable advances (Note 5)	6,340	-
Seneca Nation - Business Growth Project retainer	544	934
Total other liabilities	52,884	46,934
 Total liabilities	69,568	86,639
 NET ASSETS		
Without donor restrictions (Note 10)	286,101	245,779
With donor restrictions (Notes 8 and 10)	75,312	75,312
Total net assets	361,413	321,091
 TOTAL LIABILITIES AND NET ASSETS	\$ 430,981	\$ 407,730

The accompanying notes are an integral part of these financial statements.

CHAUTAUQUA OPPORTUNITIES FOR DEVELOPMENT, INC.
STATEMENTS OF ACTIVITIES
FOR THE YEARS ENDED OCTOBER 31, 2019 AND 2018 (AS RESTATED)

	2019		Total
	Without Donor Restrictions	With Donor Restrictions	
Support and revenue:			
Grant revenue	\$ 10,442	\$ 117,922	\$ 128,364
Interest income	1,566	7,535	9,101
Other income - closing and late fees	3,050	-	3,050
Recovery of loan write offs	-	-	-
Seneca Nation contract income	391	-	391
Amount released from restrictions	125,457	(125,457)	-
 Total support and revenue	 140,906	 -	 140,906
Expenses:			
Program services	57,115	-	57,115
Management and general	43,469	-	43,469
 Total expenses	 100,584	 -	 100,584
 Change in net assets from operations	 40,322	 -	 40,322
Other change in net assets:			
Return of program income	-	-	-
 Change in net assets	 40,322	 -	 40,322
 Net assets, beginning	 245,779	 75,312	 321,091
 Net assets, ending	 \$ 286,101	 \$ 75,312	 \$ 361,413

	2018		
	Without Donor Restrictions	With Donor Restrictions	Total
Support and revenue:			
Grant revenue	\$ 20,367	\$ 74,739	\$ 95,106
Interest income	933	10,511	11,444
Other income - closing and late fees	2,423	-	2,423
Recovery of loan write off	2,810	-	2,810
Seneca Nation contract income	400	-	400
Amount released from restrictions	111,329	(111,329)	-
Total support and revenue	138,262	(26,079)	112,183
Expenses:			
Program services	64,316	-	64,316
Management and general	34,700	-	34,700
Total expenses	99,016	-	99,016
Change in net assets from operations	39,246	(26,079)	13,167
Other change in net assets:			
Return of program income (Notes 2 & 8)	-	(28,794)	(28,794)
Change in net assets, as restated (Note 10)	39,246	(54,873)	(15,627)
Net assets, beginning, as restated (Note 10)	206,533	130,185	336,718
Net assets, ending, as restated (Note 10)	\$ 245,779	\$ 75,312	\$ 321,091

The accompanying notes are an integral part of these financial statements.

CHAUTAUQUA OPPORTUNITIES FOR DEVELOPMENT, INC.
STATEMENTS OF FUNCTIONAL EXPENSES
FOR THE YEARS ENDED OCTOBER 31, 2019 AND 2018

	2019		
	Program Services	Management and General	Total
Personnel	\$ 32,936	\$ 21,957	\$ 54,893
Fringe	5,687	3,791	9,478
Insurance	2,302	1,534	3,836
Rent	1,493	995	2,488
Utilities	202	135	337
Miscellaneous	140	94	234
Travel	965	644	1,609
Contractual	2,042	1,361	3,403
Legal	1,827	1,218	3,045
Office supplies	-	247	247
Operating supplies	283	-	283
Postage and printing	364	242	606
Telephone	499	333	832
Repairs and maintenance	942	628	1,570
Tech support	1,611	1,074	2,685
Network user fees	923	615	1,538
Contractual administrative	4,673	3,115	7,788
Audit	-	5,000	5,000
Due and subscriptions	226	151	377
Advertising	-	335	335
Bad debt expense	-	-	-
Change in allowance	-	-	-
	\$ 57,115	\$ 43,469	\$ 100,584

	2018		
	Program Services	Management and General	Total
Personnel	\$ 24,213	\$ 16,142	\$ 40,355
Fringe	4,961	3,308	8,269
Insurance	2,248	1,499	3,747
Rent	1,231	820	2,051
Utilities	171	114	285
Miscellaneous	249	166	415
Travel	856	571	1,427
Contractual	2,042	1,361	3,403
Legal	950	633	1,583
Office supplies	-	1,925	1,925
Operating supplies	123	-	123
Postage and printing	275	183	458
Telephone	435	290	725
Repairs and maintenance	546	364	910
Tech support	307	205	512
Network user fees	646	431	1,077
Contractual administrative	2,533	1,688	4,221
Audit	-	5,000	5,000
Due and subscriptions	-	-	-
Advertising	-	-	-
Bad debt expense	530	-	530
Change in allowance	22,000	-	22,000
	<u>\$ 64,316</u>	<u>\$ 34,700</u>	<u>\$ 99,016</u>

The accompanying notes are an integral part of these financial statements.

CHAUTAUQUA OPPORTUNITIES FOR DEVELOPMENT, INC.
STATEMENTS OF CASH FLOWS
FOR THE YEARS ENDED OCTOBER 31, 2019 AND 2018

	2019	2018
CASH FLOWS FROM OPERATING ACTIVITIES		
Change in net assets	\$ 40,322	\$ (15,627)
Adjustments to reconcile change in net assets to net cash provided (used) by operating activities:		
Bad debts - loans written off in excess of allowance	-	530
(Increase) decrease in:		
Grants receivable	4,136	(12,093)
Prepaid insurance	(3,533)	-
Loans receivable	76,719	4,819
Increase (decrease) in:		
Accounts payable	37	(865)
Due to Chautauqua Opportunities, Inc.	5,736	(5,380)
CDBG program income repayment	(28,794)	28,794
Refundable advances	6,340	(146)
Seneca Nation retainer	(390)	(400)
	100,573	(368)
Net cash provided (used) by operating activities		
Cash and cash equivalents, beginning	185,948	186,316
Cash and cash equivalents, ending	\$ 286,521	\$ 185,948

The accompanying notes are an integral part of these financial statements.

CHAUTAUQUA OPPORTUNITIES FOR DEVELOPMENT, INC.

NOTES TO FINANCIAL STATEMENTS

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

NATURE OF ACTIVITIES - Chautauqua Opportunities for Development, Inc. (CODI) is a non-profit organization established for the purpose of promoting, stimulating, developing, and advancing economic welfare in distressed communities by providing financing for businesses and improving the social and/or economic conditions of low-income persons by providing loans, equity investments and financial services.

The major sources of support and revenues are federal and state grants and interest income on loans. In fiscal years 2019 and 2018, approximately 98% and 95%, respectively, of total support and revenues was from such grants and interest income.

BASIS OF ACCOUNTING - These financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

BASIS OF PRESENTATION - CODI has adopted FASB Accounting Standards Update (ASU) No. 2016-14, *Not-for-Profit Entities (Topic 958) - Presentation of Financial Statements of Not-for-Profit Entities*, effective with its year ended October 31, 2019. The ASU changed the presentation of CODI's financial statements, as follows:

On the statement of financial position, the unrestricted net asset class has been renamed *net assets without donor restrictions* and the temporarily restricted and permanently restricted net asset classes have been combined into a single net asset class named *net assets with donor restrictions*.

Support and revenues are reported as either *Without Donor Restrictions* or *With Donor Restrictions* on the statement of activities.

Additional disclosures of the methods used to allocate expenses between programs and supporting services.

A note disclosure about liquidity and availability of financial assets to meet general expenditures within one year of year-end.

Changes required under the ASU have been applied retrospectively to the organization's 2018 financial statements, except for the disclosure about liquidity and availability of financial assets, which is not required.

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued

FUNCTIONAL ALLOCATION OF EXPENSES - The cost of providing program and management services are presented in these financial statements by functional and natural classifications. Directly identifiable expense are charged to the specific program or management service. Expenses benefiting more than one function are allocated based on measurable, reasonable, and consistent methods, including estimates of time and effort, usage, and square footage. Significant allocated expenses include personnel and related expenses.

SUPPORT AND REVENUES - Contributions and grants received are recorded as either *Without Donor Restrictions* or *With Donor Restrictions* depending on the existence and/or nature of any donor or grantor funding source restrictions. Noncash support is recorded as at its estimated fair value at the date of donation.

All contributions and grants received with donor time or purpose restrictions are reflected as support and revenues *With Donor Restrictions* in the year received or awarded. In the year of meeting any restrictions, which may be the same year as when received, such support is reclassified to support and revenues *Without Donor Restrictions* in the statements of activities.

ESTIMATES - The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

INCOME TAXES - CODI is exempt from federal income taxes under Section 501 (c)(3) of the Internal Revenue Code (IRC) and from New York State income taxes under Article 7-A of the Executive Law and New York Estates, Powers, and Trusts Law. Therefore, no provision has been made for federal or New York State income taxes in the accompanying financial statements. In addition, CODI qualifies for the charitable contribution deduction under IRC Section 170(b)(1)(A) and has been classified as an organization other than a private foundation under IRC Section 509(a)(2).

CODI has assessed its filing status under the sections of the Internal Revenue Code and the New York State Executive Law referenced above and concluded that it meets the requirements to be a public charity. Uncertainties may exist over the assumptions relied upon by CODI versus the assumptions that may be applied by a federal or state examiner. Annual exempt organization returns that remain subject to examination by tax authorities include those for the year ended October 31, 2016, and years thereafter.

CASH AND CASH EQUIVALENTS - CODI considers as cash and cash equivalents, all highly liquid investments with maturities of three months or less.

ADVERTISING - Advertising costs are expensed as incurred.

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued

SUBSEQUENT EVENTS - Management has evaluated events and transactions through March 6, 2020, which is the date the financial statements were available to be issued. See Note 2 regarding the return of CDBG program income and the sale of certain loans receivable to Chautauqua Opportunities, Inc. as of October 31, 2018.

NOTE 2 - LOAN FUNDS RECEIVABLE

Loan funds receivable at October 31:

	2019	2018
Women & Minority Microenterprise Loan Fund	\$ -	\$ 136
USDA Rural Business Enterprise Grant Loan Fund	16,249	56,371
Chautauqua Microenterprise Loan Fund (CMLF) #2	-	15,089
New York State Empire State Development Loan Fund (ESD), 2018: Rounds 16-19; 2018: Rounds 16-20	70,881	87,560
CODI Home Appliance Loan Fund	561	2,417
Community Development Financial Institution Loan Fund (CDFI) #2	21,279	24,116
	<u>108,970</u>	<u>185,689</u>
Less: allowance for uncollectible loans	<u>(22,000)</u>	<u>(22,000)</u>
Loans receivable, net of allowance	86,970	163,689
Less: current portion of loans receivable	<u>(39,005)</u>	<u>(58,441)</u>
Loans receivable, long-term	<u>\$ 47,965</u>	<u>\$ 105,248</u>

The total number of loans outstanding in all the funds was 12 and 20 at October 31, 2019 and 2018, respectively. The loans varied in original amounts ranging from \$496 to \$50,000; repayment terms of one hundred eighty-days to 10 years and; interest from 5.25% to 8.00%. The largest outstanding loan balance was \$21,279 and \$32,921 at October 31, 2019 and 2018, respectively.

The allowance for uncollectible loans is established following CODI's policy which considers, among other items, whether loan payments are current and whether borrowers remain in contact with CODI when payments are in arrears. Uncollectible loan charges are applied directly to the individual loan funds. One loan of \$4,403 in CMLF #1 and four loans totaling \$18,127 in CMLF #2 were written off during the 2018 fiscal year. No loans were written off in the 2019 fiscal year.

NOTE 2 - LOANS RECEIVABLE, continued

When estimating the reported amount of loans receivable, while management presents the loans for financial statement purposes in the aggregate, they assess the loans individually in the portfolio. They establish the reported value by considering the value of the loan portfolio and establishing an allowance for doubtful accounts that is sufficient to cover any anticipated losses. Part of the evaluation is to consider historical trends of collection on loans, the quality of loan recipients and general economic conditions in the geographic area in which the loan recipients live.

Change in loans receivable, net of allowance for uncollectible loans, for the years ended October 31:

	2019	2018
Beginning	\$ 163,689	\$ 169,038
New loans	43,300	76,615
Principal payments received	(107,520)	(59,434)
Proceeds of sale of loans to COI (see below)	(12,500)	-
Loans written off	-	(22,530)
	<hr/>	<hr/>
Ending	<u>\$ 86,969</u>	<u>\$ 163,689</u>

In April 2018, NYS Homes and Community Renewal (NYSHCR) notified Chautauqua County of a ruling requiring the return of program income from CDBG projects funded since 2000. Over its existence, CODI has received from Chautauqua County CDBG funding used in several of its loan funds which is subject to return under the ruling. In February 2019, CODI reached an agreement to return \$28,794 of determined program income to Chautauqua County related to the Women and Minority Microenterprise Loan Fund and the Chautauqua Microenterprise Loan Fund (CMLF) #2. The program income to be returned was comprised of \$16,294 of existing CODI cash and the proceeds of four outstanding loans of CMLF #2 sold to Chautauqua Opportunities, Inc. The four CMLF #2 loans to be sold were written-down by \$18,127 at October 31, 2018, to an estimated collectible amount of \$15,089. Subsequent payments received through January 31, 2019, were \$2,589, leaving outstanding loan balances of \$12,500. In January 2019, the Board of Directors of both CODI and Chautauqua Opportunities, Inc. approved the sale of the loans for \$12,500. The \$12,500 payment for the loans was received from COI in March 2019.

In January 2019, the Board of Director approved discontinuation of the CMLF #2 and Women & Minority Loan funds.

NOTE 2 - LOANS RECEIVABLE, continued

Chautauqua Microenterprise Loan Fund (CMLF) #2 activity during the years ending October 31, 2018 and October 31, 2019:

Balance at October 31, 2017	\$	62,548
Principal payments received		(16,708)
Write-off of loans		(18,127)
Other - loan balance transferred to CDFI #2		(12,624)
Balance at October 31, 2018		<u>15,089</u>
Principal payments received November 1, 2018 - January 31, 2019		(2,589)
Proceeds from sale of loans to COI in March 2019		<u>(12,500)</u>
Balance at October 31, 2019	\$	<u><u>-</u></u>

NOTE 3 - RELATED PARTY TRANSACTIONS

Chautauqua Opportunities, Inc. (COI) is a non-profit organization that was involved in the formation of CODI.

Annually, CODI and COI enter into a Memorandum of Understanding for COI to provide program and administrative services for CODI at COI's federally approved indirect rate.

CODI received grants from COI amounting to \$10,442 and \$20,367 for the years ended October 31, 2019 and 2018, respectively, to fund programs of CODI.

CODI had a payable due to COI related to payments made on behalf of CODI of \$16,647 and \$10,911 at October 31, 2019 and 2018, respectively.

Expenses paid by COI on behalf of CODI for the years ended October 31, 2019 and 2018, were \$86,608 and \$45,204, respectively.

Loans held by CODI were sold to COI for \$12,500 in March 2019 (see Note 2).

NOTE 4 - RESTRICTED CASH AND LOAN LOSS RESERVES

Per a January 2016 grant modification with Empire State Development (ESD) relating to CDFI Round 16 funding received, \$36,000 of such funding is restricted as loan loss reserves to cover uncollectible loans made by CODI. If ESD determines at any time that grant funds are no longer being used or needed for the intended use, CODI shall repay the grant funds to ESD. Also in 2016, a \$10,000 CDFI refundable advance from 2015 was restricted as loan loss reserves.

The reserves are held in an interest-bearing money market business checking account. Interest income is reported as support and revenues without donor restrictions.

NOTE 5 - REFUNDABLE ADVANCES

At October 31, 2017, CODI had a refundable advance of \$146 related to a CDFI Round 18 advance of \$32,500 from Empire State Development. The grant agreement provided for the use of funds for eligible loans and reimbursement of allowable grant expenses. The advance was recognized as grant revenue in the 2018 fiscal year.

At October 31, 2019, there was a refundable advance of \$6,340 related to a CDFI Technical Assistance grant received in January 2019.

NOTE 6 - LINE OF CREDIT

On October 4, 2017, CODI closed on a \$100,000 revolving line of credit with a local bank. The line has a maturity date of three years from the closing date, unless extended in writing by the bank. Interest is at LIBOR plus 200 basis points. The line is secured by a first position security interest in all accounts receivables, inventory, and loan contracts and also a general filing on all assets of CODI. Chautauqua Opportunities, Inc. is guarantor of the line.

NOTE 7 - CONCENTRATIONS OF RISK

Grant Revenue Risk

CODI receives the majority of its funding from federal, state, and local governmental sources. This funding is dependent on current economic conditions and community needs as defined by governmental units. Future funding from such sources could be substantial reduced or eliminated with minimal notice.

Credit Risk

At October 31, 2019, based on reported balances, cash in one local financial institution exceeded the FDIC limit by \$33,333.

NOTE 8 - NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions at year end consisted of amounts received in the form of grants that are intended to be used as loan capital, technical assistance, and administration. Interest earned on repayment of loans is considered as support without donor restrictions and can be used to cover administrative expenses or for additional loans.

	2019	2018 (as restated)
Chautauqua Microenterprise Loan Fund #1	\$ 6,708	\$ 6,708
USDA Rural Business Enterprise Grant	68,604	68,604
	<u>\$ 75,312</u>	<u>\$ 75,312</u>

Amounts released from net assets with donor restrictions for loans issued and administrative charges were \$125,457 and \$88,799 for fiscal years 2019 and 2018, respectively. Additional amounts considered to be released from restrictions due to write-off of loans receivable were \$22,530 in the 2018 fiscal year. The \$28,794 of CDBG program income to be repaid (Note 2) was a return of net assets with donor restrictions and thus, was not reflected as being released from restrictions on the 2018 statement of activities.

NOTE 9 - CDFI CERTIFICATION

CODI was awarded Community Development Financial Institution (CDFI) status in 2004. The certification allows CODI eligibility to receive matching funds in the form of grants and loans from the United States Treasury. The most recently certification renewal was in February 2020.

NOTE 10 - 2018 FINANCIAL STATEMENTS RESTATEMENT AND RECLASSIFICATIONS

The 2018 financial statements have been restated to reflect a change in the amounts of the previously reported beginning and ending net assets with and with donor restrictions. A reclassification increased 2018 beginning and ending net assets without donor restrictions by \$78,247 and decreased beginning and ending net assets with donor restrictions by the same amount. The reclassification was a result of a review by management and personnel of various loan funds held and terms of donor restrictions. It was determined that any restrictions of the following loan funds were considered to have been met or had lapsed due to time prior to the 2018 fiscal year:

Reported restricted loan fund balances as of October 31, 2017:

CDFI Loan Fund	\$ 41,063
CRCF Home Appliance Loan Fund #1	4,376
CRCF Home Appliance Loan Fund #2	4,258
CRCF Home Appliance Loan Fund #3	3,901
Empire State Development Loan Fund	<u>24,649</u>
Adjustment for reclassification of net assets	<u>\$ 78,247</u>

NOTE 10 - 2018 FINANCIAL STATEMENTS RESTATEMENT AND RECLASSIFICATIONS,
continued

The determination of these loan funds as not being restricted also resulted in an increase of \$3,331 in the 2018 change in net assets without donor restrictions and a corresponding decrease of the same amount in net assets with donor restrictions from amounts previously reported.

Combined increase (decrease) in net assets at October 31, 2018:

Without donor restrictions - CODI General	\$	81,578
With donor restrictions - restricted loan funds noted on prior page	\$	(81,578)

Certain accounts and amounts in the 2018 financial statements have been reclassified for comparative purposes to conform with the presentation in the 2019 financial statements.

NOTE 11 - LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS

CODI regularly reviews its financial position and operations, including liquidity required to meet general expenditures, liabilities, and obligations that may come due. CODI considers general expenditures to be those types of expenditures routinely incurred in operating its program and management services.

The following reflects the CODI's financial assets available within one year of October 31, 2019, to meet its operating obligations.

Cash and cash equivalents	\$	286,521
Grant receivable - ESDC		7,957
Current portion of loans receivable		<u>39,005</u>
Financial assets available	\$	<u><u>333,483</u></u>

CODI also has an available line of credit of \$100,000 that could be drawn upon, if necessary (Note 6).

Cash and cash equivalents of \$186,518 was maintained in a 0.1% interest-bearing money market business checking account. The remaining cash and cash equivalent of \$100,003 was in two non-interest bearing checking accounts.

SUPPLEMENTARY INFORMATION

CHAUTAUQUA OPPORTUNITIES FOR DEVELOPMENT, INC.
SUPPLEMENTARY SCHEDULE OF ACTIVITIES BY LOAN FUND - WITHOUT DONOR RESTRICTIONS
FOR THE YEAR ENDED OCTOBER 31, 2019
(WITH COMPARATIVE TOTALS FOR THE YEAR ENDED OCTOBER 31, 2018, AS RESTATED)

	CODI General	COI Loan Fund	CODI Loan Fund	CODI Home Appliance Loan Fund	Key Bank Home Appliance Loan Fund	Total
	2019	2019	2019	2019	2019	2018
Support, revenue, and principal payments:						
Grant revenue	\$ 10,442	\$ -	\$ -	\$ -	\$ -	\$ 20,367
Interest income	1,487	-	-	79	-	933
Other income	3,050	-	-	-	-	2,423
Loan principal payments	5,562	-	-	1,856	-	3,976
Recovery of loan write off	-	-	-	-	-	2,810
Seneca contract income	391	-	-	-	-	400
Amounts released from restrictions:						
Loans issued	43,300	-	-	-	-	39,500
Write-off of loans receivable	-	-	-	-	-	22,530
Administrative allocation	82,157	-	-	-	-	49,299
Total support, revenue, and principal payments	146,389	-	-	1,935	-	142,238
Expenses:						
Program services	57,115	-	-	-	-	64,316
Management and general	43,469	-	-	-	-	34,700
Total expenses	100,584	-	-	-	-	99,016
Increase (decrease)	45,805	-	-	1,935	-	43,222
Adjustment for loan principal payments	(5,562)	-	-	(1,856)	-	(3,976)
Change in net assets (as restated for 2018)	40,243	-	-	79	-	39,246
Beginning net assets before adjustment	168,794	59,144	4,221	3,862	9,758	128,286
Adjustment for reclassification of net assets	-	-	-	-	-	78,247
Beginning net assets (as restated for 2018)	168,794	59,144	4,221	3,862	9,758	206,533
Ending net assets without donor restrictions	\$ 209,037	\$ 59,144	\$ 4,221	\$ 3,941	\$ 9,758	\$ 245,779

CHAUTAQUA OPPORTUNITIES FOR DEVELOPMENT, INC.
SUPPLEMENTARY SCHEDULE OF ACTIVITIES BY LOAN FUND AND GRANTS - WITH DONOR RESTRICTIONS
FOR THE YEAR ENDED OCTOBER 31, 2019
(WITH COMPARATIVE TOTALS FOR THE YEAR ENDED OCTOBER 31, 2018, AS RESTATED)

	Chautauqua Microenterprise Loan Fund #1	USDA Rural Business Enterprise Fund	Empire State Development Loan Fund	CDFI Technical Assistance Grant	2019	2018
Support, revenue, and principal payments:						
Grant revenue	\$ -	\$ -	\$ 60,864	\$ 57,058	\$ 117,922	\$ 74,739
Interest income	-	2,541	4,994	-	7,535	10,511
Other income	-	-	-	-	-	-
Loan principal payments	-	40,122	59,980	-	100,102	55,458
Recovery of loan write off	-	-	-	-	-	-
Amounts released from restrictions:						
Loans issued	-	-	(43,300)	-	(43,300)	(39,500)
Write-off of loans receivable	-	-	-	-	-	(22,530)
Administrative allocation	-	(2,541)	(22,558)	(57,058)	(82,157)	(49,299)
Total support, revenue, and principal payments	-	40,122	59,980	-	100,102	29,379
Expenses:						
Program services	-	-	-	-	-	-
Management and general	-	-	-	-	-	-
Total expenses	-	-	-	-	-	-
Increase (decrease)	-	40,122	59,980	-	100,102	29,379
Adjustment for loan principal payments	-	(40,122)	(59,980)	-	(100,102)	(55,458)
Return of program income	-	-	-	-	-	(28,794)
Change in net assets (as restated for 2018)	-	-	-	-	-	(54,873)
Beginning net assets before adjustment	6,708	68,604	-	-	75,312	208,432
Adjustment for reclassification of net assets	-	-	-	-	-	(78,247)
Beginning net assets (as restated for 2018)	6,708	68,604	-	-	75,312	130,185
Ending net assets with donor restrictions	\$ 6,708	\$ 68,604	\$ -	\$ -	\$ 75,312	\$ 75,312